

February 2004 Online Deal Makers

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Industrial

[Geoffrey S. Hill](#), CCIM, SIOR, and [Jon G. Savoy](#), CCIM, GRI, SIOR, of Grubb & Ellis in Southfield, Mich., were the sole brokers in the more than \$2.3 million sale of a 151,210-sf industrial property in Northfield Township, Mich., from Royal Neighbors of America to Whitmore Lake Partners LLC.

[Terry A. Stieve](#), CCIM, SIOR, of Colliers Turley Martin Tucker in St. Louis represented Madison Warehouse Corp. in a more than \$2.2 million, 142,500-sf industrial lease to Wainwright Industries.

[J. Jeff Castell](#), CCIM, SIOR, of Colliers Turley Martin Tucker in Indianapolis represented RXI Plastics/Silgan in a nearly \$2 million, 105,695-sf industrial lease from Opus North Corp.

[Stan Mullin Jr.](#), CCIM, SIOR, of Grubb & Ellis in Newport Beach, Calif., represented Goddard JP/PI LLC in the more than \$1.7 million sale of an 8,992-sf industrial building in Irvine Spectrum, Calif., to Express Systems.

[R.C. Myles](#), CCIM, SIOR, of Fuller and Co. in Denver and a partner represented Stephen D. Tebo in the nearly \$1.7 million sale of a 42,010-sf industrial building in Denver to Jama Corp. Private Ltd.

[Bryan W. Poynter](#), CCIM, SIOR, of Colliers Turley Martin Tucker in Indianapolis represented Waste Reduction in a more than \$1.6 million, 39,981-sf industrial lease from Duke Realty Corp.

[Geoffrey S. Hill](#), CCIM SIOR, of Grubb & Ellis in Southfield, Mich., represented Richelieu in a nearly \$1.4 million, 35,188-sf industrial lease in Sterling Heights, Mich., from Garland Commons LLC.

[Thomas M. McCormick](#), CCIM, SIOR, and [Bernard McNab](#), CCIM, of Colliers Turley Martin Tucker in Cincinnati represented Flavor Systems in the more than \$1.2 million purchase of a 40,190-sf industrial building from Janick LLC, represented by [David Noonan](#), CCIM, SIOR, also of Colliers.

[John V. Propp](#), CCIM, of Propp Property in Denver represented the Pueblo Bank and Trust Co. in the \$1.2 million sale of a more than 38,000-sf industrial warehouse complex to Lion's Song LLC.

Hospitality

[Greg Meinhold](#), CCIM, of Hospitality Specialist in Everett, Wash., represented Anish Prakash in the \$3 million purchase of a 118-unit Comfort Inn in Federal Way, Wash., from Venture Bank.

Multifamily

[Robert E. Smith](#), CCIM, of Smith Equities Corp. in Orlando, Fla., represented Atlantic Resources A-Woodcrest in the more than \$1.8 million sale of the 62-unit Woodcrest Apartments in Bradenton, Fla., to Grand Oaks LLC.

[Michel Hibbert](#), CCIM, of Charles Dunn Co. in Los Angeles represented Matt Nelson in the \$1.3 million sale of a nine-unit apartment complex to Ipowerweb. He also was the sole broker in the more than \$1.2 million sale of a nine-unit apartment complex from Bob and Margie Nakamura to Matt Nelson.

Specialty Properties

[Dennis R. Moore](#), CCIM, of Sperry Van Ness in Irvine, Calif., and two partners represented a private LLC in the more than \$2.2 million sale of a 20,465-sf Redline self-storage facility in Costa Mesa, Calif., to a private investor.

Land

[Alan S. Apt](#), CCIM, GRI, of Aptcor Commercial, Realtors, in Lansdale, Pa., was the sole broker in the \$1.7 million sale of two acres in Marlton, N.J., from Dominic and Dianne Margiotti to Liberty Bell Bank.

Archive

[August 2004 Online Deal Makers](#)

[July 2004 Online Deal Makers](#)

[June 2004 Online Deal Makers](#)

[May 2004 Online Deal Makers](#)

[April 2004 Online Deal Makers](#)

[March 2004 Online Deal Makers](#)

[February 2004 Online Deal Makers](#)

[January 2004 Online Deal Makers](#)

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[Fritz A. Kauffman](#), CCIM, SIOR, of Colliers Turley Martin Tucker in Indianapolis represented Mark Harrison, Trustee, in the more than \$1.1 million sale of nearly 9.6 acres to Wal-Mart Stores East.

[Jeffrey R. Bender](#), CCIM, SIOR, of Colliers Turley Martin Tucker in Cincinnati and a partner represented Em-A-Non in the \$1 million sale of 20 acres to Timberlake Family LP.

Office

[Steven Eisenshtadt](#), CCIM, of Friedman Real Estate Group in Farmington Hills, Mich., represented Lennar in a \$2.9 million, 16,327-sf office lease in Detroit to Strategic Staffing.

[Scott Bazoian](#), CCIM, SIOR, and [David A. Kelpel](#), CCIM, of Colliers Turley Martin Tucker in St. Louis represented the Automobile Club of Missouri in a more than \$2 million, 18,732-sf office lease from 3445 Causeway Boulevard LP.

[Robert Lowe](#), CCIM, and [Whit McCrary](#), CCIM, of Colliers Turley Martin Tucker in Brentwood, Tenn., and a partner represented Faulkner Mackie Cochran in a nearly \$2 million, 7,767-sf office lease to American Center Partnership.

[Carol Warren](#), CCIM, of Colliers Arnold Commercial Real Estate Services in Clearwater, Fla., represented VMS Properties in the more than \$1.8 million purchase of a 19,400-sf office building from MRDM.

[D. Michael Posten](#), CCIM, SIOR, of Colliers Turley Martin Tucker in Kansas City, Mo., and a partner represented Blue Cross/Blue Shield of Kansas City in a more than \$1.6 million, 45,067-sf office space lease to H&R Block Tax Services. He and another partner represented Community America Credit Union in a \$1.4 million, 16,883-sf office lease to Silver Oak Services LLC.

[Darrin L. Boyd](#), CCIM, and [David A. Moore](#), CCIM, SIOR, of Colliers Turley Martin Tucker in Indianapolis represented ZIRP- Castleton LLC in a more than \$1.6 million, 51,569-sf office lease to AdminStar Federal.



« [E. Thomas Naseef](#), CCIM, of Coldwell Banker Commercial ETN in Las Vegas and a partner represented RKC Corp. in a more than \$1.5 million, 60-month, 20,900-sf office lease to Novum Pharmaceutical Research. He and partner also represented Imperial Capital Bank in the \$1.3 million sale of an 8,525-sf office building to Boulder City Properties LLC.

[J. Michael Statter](#), CCIM, of Colliers Turley Martin Tucker in St. Louis and a partner represented Innovative Benefits Group in a more than \$1.2 million, 10,967-sf office lease from Duke Realty Corp.

[David A. Morris](#), CCIM, SIOR, and [Clarence M. Turley Jr.](#), CCIM, SIOR, of Colliers Turley Martin Tucker in St. Louis represented Mercantile Properties in a more than \$1.1 million, 17,485-sf office lease to Roberts, Perryman, Bomkamp & Meives.

Mixed-Use

[John McLaughlin](#), CCIM, of McLaughlin Investments in Burlington, Mass., was the sole broker in the nearly \$2.5 million sale of a 13,500-sf retail/office complex from Boston Federal Savings Bank to Ravanis Properties.

[Brian Cahane](#), CCIM, of Coldwell Banker Commercial ETN in Las Vegas and a partner represented Furniture Mart in the \$1 million purchase of a 17,652-sf retail/mixed-use property from Lawrence Hegwood.

Retail

[Michael K. Houge](#), CCIM, SIOR, [Keith A. Sturm](#), CCIM, and [Deborah K. Vannelli](#), CCIM, of Upland Real Estate Group in Minneapolis were the sole brokers in the \$2.8 million sale of a 10,800-sf CVS Pharmacy in St. Clair, Mich., between two private investors. They also represented a private seller in the \$2.2 million sale of a 9,897-sf KinderCare Learning Center in Glastonbury, Conn., and the \$1.4 million sale of a 6,200-sf KinderCare Learning Center in Bonney Lake, Wash., to another private investor. They also represented a private investor in the more than \$1 million sale of a 7,115-sf H&R Block-leased retail property in Dearborn, Mich., to another private investor.

[Rebecca L. Wells](#), CCIM, of Colliers Turley Martin Tucker in Indianapolis represented Clover Properties in the more than \$2.1 million sale of a 13,920-sf retail building to Arcadia Real Estate.

[Carl G. Russell](#), CCIM, GRI, SIOR, of George J. Smith & Son Commercial & Investment Real Estate in Milford, Conn., was the sole broker in the nearly \$1.4 million sale of a 9,050-sf shopping center in Avon, Conn., from Willowbrook Associates to BZHK.



« [John McLaughlin](#), CCIM, of McLaughlin Investments in Burlington, Mass., represented Autobahn Automotive in the more than \$1.1 million purchase of an 11,462-sf retail automotive facility in Lexington, Mass., from Auto Engineering.

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