

## May 2004 Online Deal Makers

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### Specialty Properties

**Neil E. Merin**, CCIM, SIOR, of NAI/Merin Hunter Codman in West Palm Beach, Fla., represented JEC LLC in the \$3 million sale of 11,500 sf of medical office property in Jupiter, Fla., to the Report Investment Corp.



« **Michael K. Houge**, CCIM, SIOR, (pictured) **Keith A. Sturm**, CCIM, and **Deborah K. Vannelli**, CCIM, of Upland Real Estate Group in Minneapolis represented an undisclosed party in the nearly \$3 million sale of a 10,500-sf KinderCare Learning Center in West Windsor, N.J., and the \$2.4 million sale of a 9,897-sf KinderCare Learning Center in Colorado Springs, Colo., to private investors.

» **John V. Propp**, CCIM, of Propp Property in Denver represented Freedom Real Estate Investments in the \$1.7 million sale of a 271-unit Access Anytime Self-Storage property to Soon Yee Scott.



### Industrial

**Fritz A. Kauffman**, CCIM, SIOR, of Colliers Turley Martin Tucker in Indianapolis represented Huttig Building Products in a more than \$2.9 million, 96,600-sf industrial lease from First Industrial Indianapolis LP.

**Steven Fisher**, CCIM, of Colliers Turley Martin Tucker in Minneapolis and a partner represented Emergency Foodshelf Network in the nearly \$2.4 million purchase of a 65,000-sf industrial building from Red Wing Foods.

**J. Keith Kidwell**, CCIM, SIOR, of Sperry Van Ness in Fort Lauderdale, Fla., represented Sapp Family Partnership in the \$2.1 million sale of a 33,637-sf industrial building in Boca Raton, Fla., to Ram Management LLC.

**Frank T. Smith**, CCIM, CPM, of Summit Management and Realty Co. in Allentown, Pa., represented the Wasserstrom Co. in a \$1.5 million, five-year, 66,495-sf warehouse and distribution space lease in Hanover Township, Pa., from Liberty Property Trust.

» **Thomas M. McCormick**, CCIM, SIOR, **Bernard McNab**, CCIM, SIOR, and **David Noonan**, CCIM, SIOR, (pictured) of Colliers Turley Martin Tucker in Cincinnati and a partner represented Graham Packaging in a more than \$1.2 million, 111,669-sf industrial lease from ProLogis.



« **Jeffrey R. Bender**, CCIM, SIOR, Colliers Turley Martin Tucker in Cincinnati and a partner represented RREEF in a more than \$1 million, 51,310-sf industrial lease to Dal-Tile Corp.

### Land

**T. Scott Pollom**, CCIM, and **Bryan W. Poynter**, CCIM, SIOR, of Colliers Turley Martin Tucker in Indianapolis represented United Management Services in the \$2.9 million sale of 40 acres in Port St. Lucie, Fla., to SDG St. James.

**Neil E. Merin**, CCIM, SIOR, of NAI/Merin Hunter Codman in West Palm Beach, Fla., and a partner represented City Centre in the \$2.5 million purchase of a 35,750-sf lot from Sphere.

**Michael B. Drew**, CCIM, of Colliers Turley Martin Tucker in Indianapolis represented Bruce Gunstra Builders in the nearly \$2.3 million purchase of 16.2 acres from First National Bank-Estate of Dorothy Barrett.

**Bradford J. Pfaff**, CCIM, of Colliers Turley Martin Tucker in Minneapolis represented Newbedford Investments in the more than \$1.5 million sale of 11.22 acres to Mark Smith.

### Multifamily

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» [Terry Moore](#), CCIM, of ACI Commercial in San Diego represented Mustard Seed Victor LLC in the nearly \$1.7 million sale of an 11-unit apartment building in El Cajon, Calif., to Pete N. Gatzolis.



#### Office

[Brent A. Case](#), CCIM, of Coldwell Banker Commercial Atlantic International in North Charleston, S.C., represented Isle of Palms Business Center LLC in the \$1.5 million sale of an 8,000-sf office building in Isle of Palms, S.C. to Tim Reardon.

[Scott Bazoian](#), CCIM, SIOR, of Colliers Turley Martin Tucker in St. Louis and a partner represented Psychological Associates in a more than \$1.4 million, 13,397-sf office lease from the Realty Associates Fund IV LP. He, [James W. Mosby](#), CCIM, SIOR, and [Kelly Diehl](#), CCIM, also of Colliers Turley Martin Tucker in St. Louis and a partner represented Pierre Laclede LLC in a more than \$1.2 million, 11,309-sf office lease renewal to Stone Leyton.

[Judi A. Woodyard](#), CCIM, SIOR, of Commercial Associates in Las Vegas represented Prudential Insurance Co. of America in a more than \$1 million, five-year, 8,822-sf office lease from McCarran Center LLC.

#### Retail

[Michael K. Houghe](#), CCIM, SIOR, [Keith A. Sturm](#), CCIM, and [Deborah K. Vannelli](#), CCIM, of Upland Real Estate Group in Minneapolis represented a developer in the \$1.6 million sale of a 4,000-sf Taco Bell/Long John Silver's restaurant property to a private investor.

[Brent A. Case](#), CCIM, of Coldwell Banker Commercial Atlantic International in North Charleston, S.C., represented D&B Development LLC in the \$1.5 million purchase of a 12,000-sf retail property from Ravenel Development Co.

» [Michael B. Drew](#), CCIM, of Colliers Turley Martin Tucker in Indianapolis and a partner represented Enterprise Investments LLC in the \$1.2 million sale of 12,000 sf of retail property to Lakewood Shops LLC.

