

## CPN Lists & Rankings - Company Info

### UPLAND REAL ESTATE GROUP INC.

90 S. Seventh St., Suite 3800  
 Minneapolis, MN 55402  
 612-332-6600 612-376-4489  
 www.upland.com

#### 2006 Leading Brokerage Firms

**Key Executives:** Keith Sturm, principal; Michael Houge, principal

**Total Brokerage Revenues in 2004:** \$6,000,000M

**Total Brokerage Revenues Bet. 10/1/2004 and 9/30/2005:** \$6,500,000M

**# of Transactions in 2004:** 150

**# of Transactions Bet. 10/1/2004 and 9/30/2005:** 175

**Approx. Dollar Value of Transactions in 2004:** \$300,000,000M

**Approx. Dollar Value of Transactions Bet. 10/1/2004 and 9/30/2005:** \$325,000,000M

**2004 Total Brokerage Revenues by Property Type:** O: 15% R: 85%

**# of Offices:** 1

**# of Leasing & Sales Brokers:** 12

**Regions of Operation:** E: 2% MW: 60% S: 20% I: 18%

**Brokerage Network Affiliations:** Certified Commercial Investment Member; , Society of Industrial and Office Realtors; , National Association of Realtors; , Minnesota Commercial Association of Realtors; , Mortgage Bankers Association

#### 2005 Leading Players in Net Lease

**Key Executives:** Keith Sturm, principal; Michael Houge, principal

**Net Lease Activities Participated:** B, D, EI, EX, F, SL, SY, TIC, X

**Value of Net Lease Transactions for 2004:** \$250,000,000M

**Value of Net Lease Transactions for 4/1/2004-3/31/2005:** \$320,000,000M

**Primary Business Activities :** B, D, EI, F

**Value of Primary Business Transactions for 4/1/2004-3/31/2005:** \$320,000,000M

**Level of Credit Willing to Work With:** IG, NG

**Perc. of Tot. SF Managed by Property Type:** H: 1% I: 2% MF: 1% O: 10% R: 85% SH: 1%

**Regions of Operation:** E: 15% MW: 55% S: 15% W: 15%

#### Details in Lists and Rankings:

- 2006 Leading Brokerage Firms
- 2005 Leading Players in Net Lease

#### View the Latest Lists and Rankings

##### Select a list to view:

- 2006 Top Apartment Property Owners
- 2005 Top Real Estate Developers
- 2005 Leading Hotel Companies
- 2005 Leading Industrial Investors & Developers
- 2006 Top Buyers of Commercial Real Estate
- 2006 Leading Brokerage Firms
- 2005 Top Direct Lenders
- 2006 Top Mortgage Bankers & Brokers
- 2005 Leading Multi-Family Finance Companies
- 2005 Most Powerful Brokerage Firms
- 2005 Leading Players in Net Lease
- 2005 Leading Office Investors & Developers
- 2005 Top Property Owners
- 2005 Top Property Managers
- 2005 Leading Retail Investors & Developers

#### Search Lists & Rankings

COMPANY NAME:



