

**FOR IMMEDIATE RELEASE**

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**FOR MORE INFORMATION**

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## **Upland Welcomes Industry Veteran Rob Kost**

**Thursday, September 14, 2017 – Minneapolis, MN** -- Keith A. Sturm, CCIM, CEO

Upland Real Estate Group, Inc. is happy to announce the addition of Rob Kost as Director of Commercial Services. A seasoned industry veteran with over 25 years of commercial real estate experience, Kost will work with Upland on business development and brokerage in all areas of commercial real estate – retail, office, medical, hospitality, land, and development sourcing.

After 12 years marketing the commercial property portfolio for Sherman Associates, Inc., Kost will be transitioning from his current position as Vice President at Sherman to Director of Commercial Services in Upland's brokerage division. Kost and the Upland team will continue to work on select properties for Sherman, and he will also continue to do consulting work for Sherman. Kost is well-respected in the field, having decades of experience in the leasing, sale and property management of most property types throughout the Twin Cities and Greater Minnesota. Throughout his career, Kost has leased or sold more than 3 million square feet of commercial space.

Keith A. Sturm, CEO of Upland Real Estate Group, Inc., stated, "We are excited to have Rob join the Upland team, and we look forward to our renewed relationship with Sherman Associates." Darrin Dufresne, Director of Commercial Leasing for Sherman Associates said, "Rob has very valuable product knowledge and connections that we at Sherman want to continue to leverage. We wish him the best in his new role with Upland."

Kost, a graduate of St. Johns University, completed the Harvard Business School Executive Real Estate Leadership Program and holds a CCIM designation. Kost has served on numerous boards and committees including NAIOP, BOMA, CCIM, Grand Avenue Business Association and Summit Hill Association - District Planning Council. He is the immediate past Secretary/Treasurer for the St. Joseph's School of Music in St. Paul, current Class Chair for Saint John's University and 2014 Past President of the Minnesota Commercial Association of Realtors (MNCAR). A St. Paul resident, Kost enjoys spending time at his lake cabin in Detroit Lakes, MN.



Rob Kost of Upland Real Estate Group, Inc.

**About Upland Real Estate Group, Inc.**

Founded in 1995, Upland Real Estate Group, Inc. is a Minneapolis-based commercial real estate, brokerage, and investment company. Upland operates two distinct, specialized teams--Brokerage and Net Lease Sales--offering a wide range of services for many types of clients. Upland offers "big business service" with the attentiveness you expect from a boutique shop.

The company's successful track record of offering high quality commercial real estate sales and leasing services makes Upland one of the upper Midwest's primary commercial property resources. Upland's experienced team has completed over \$2 billion in transactions throughout the last decade.

Upland's Brokerage Services include representation of buyers, sellers, landlords and tenants, as well as development, site selection, consultation, property dispositions, asset valuation, and strategic marketing planning.

The specialized Net Lease Sales Team from Upland offers a wide range of services, focusing on passive real estate investments, 1031 solutions, real estate portfolio diversification, and wealth preservation. Our nationally recognized CCIM accredited team has over 20 years of experience in the investment market.

[www.upland.com](http://www.upland.com)

**Look Upland. Where Properties and People Unite.**

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